



U.S. & Foreign Commercial Service

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- Part of the International Trade Administration of the U.S. Department of Commerce
- Offices in 74 countries and 1453 employees
 - 724 are foreign nationals
- U.S. Export Assistance Centers (USEACs) in 108 cities
- 238 trade specialists in the U.S. field
- Annual budget of approximately \$300 million

The U.S. & Foreign Commercial Service is a very small agency making a very big positive impact by helping our small-to-medium-sized companies (SMEs) grow and expand their exports overseas.

Major mission of the Commercial Service:

- Energize manufacturing and service exports through effective trade promotion, domestically and overseas

It has been well documented that exports have been the single bright spot in the otherwise dismal economic picture.

U.S. Export Assistance Centers (USEACs):

- Provide a truly unique and irreplaceable service

They have built close relationships with small-and-medium-sized companies across the country, helping them expand into new markets world-wide.

NDEC Support for the USEAC programs:

- 59 District Export Councils (or DEC's)
- 1387 DEC volunteer non-paid private citizen members
 - * Appointed by the U.S. Secretary of Commerce

By promoting exports, the USEACs and their DEC's play a vital role in energizing our economic recovery and job-creating efforts; the payout is awesome – every \$1 spent on export promotion results in \$135 in U.S. exports!

Budget Concerns:

- Commercial Service programs generate a clear return on investment

It would be foolhardy indeed to cut the budget of this small but vital organization that contributes so much to our nation's plan to double our exports in five years.